



# basic education

Department:  
Basic Education  
REPUBLIC OF SOUTH AFRICA

**NATIONAL  
SENIOR CERTIFICATE**

**GRADE 12**

**CONSUMER STUDIES**

**NOVEMBER 2011**

**POSSIBLE ANSWERS**

**MARKS: 200**

This memorandum consists of 14 pages.

**SECTION A****ANSWER SHEET**

<b>QUESTION 1.1</b>						
1.1.1	A	B	C	D	(1)	Remembering LO 12.2.1
1.1.2	A	B	C	D	(1)	Remembering LO 12.2.1
1.1.3	A	B	C	D	(1)	Understanding LO 12.2.1
1.1.4	A	B	C	D	(2)	Remembering LO 12.2.1
1.1.5	A	B	C	D	(1)	Understanding LO 12.2.3
1.1.6	A	B	C	D	(2)	Understanding LO 12.2.3
1.1.7	A	B	C	D	(2)	Remembering LO 12.2.3
1.1.8	A	B	C	D	(1)	Remembering LO 12.2.5
1.1.9	A	B	C	D	(1)	Remembering LO 12.4.1
1.1.10	A	B	C	D	(2)	Understanding LO 12.4.1
1.1.11	A	B	C	D	(2)	Remembering LO 12.1.2
1.1.12	A	B	C	D	(1)	Understanding LO 12.2.6
1.1.13	A	B	C	D	(2)	Understanding LO 12.2.6
					<b>(19)</b>	

<b>QUESTION 1.2</b>							
1.2.1	A	B	C	D	E		(1)
	i	ii	iii	iv	v	vi	(1)
1.2.2	A	B	C	D	E		(1)
	i	ii	iii	iv	v	vi	(1)
1.2.3	A	B	C	D	E		(1)
	i	ii	iii	iv	v	vi	(1)
							<b>(6)</b>

Applying LO 12.2.1

<b>QUESTION 1.3</b>						
A	B	C	D	E	F	(3)

Applying LO 12.2.6

<b>QUESTION 1.4</b>										
A	B	C	D	E	F	G	H	I	J	(4)

Remembering LO 12.2.1

<b>QUESTION 1.5</b>		
1.5.1 consumer	Remembering LO12 1.1	(1)
1.5.2 comparative	Remembering LO12 1.1	(1)
1.5.3 receipt	Remembering LO12 1.1	(1)
1.5.4 high quality /quality	Remembering LO12 1.1	(1)
1.5.5 excise duty /excise	Remembering LO 12.1.2	(1)
1.5.6 repo rate /repo	Remembering LO 12.1.2	(1)
1.5.7 rises	Remembering LO 12.1.2	(1)
1.5.8 Consumer Price Index/Consumer Price (CPI)	Remembering LO 12.1.2	(1)
		<b>(8)</b>

**TOTAL SECTION A: 40**

**SECTION B: FOOD AND NUTRITION****QUESTION 2**

- 2.1      2.1.1      •      Eating energy-dense foods / Foods high in sugar✓ and saturated fat are consumed ✓ which provide many /a lot of/excessive amounts of kilojoules /energy /excess energy is stored as fat ✓
- All the energy is not used ✓ due to reduced physical activity/ little exercise is done / lazy ✓ and weight is gained. (4)

Understanding LO 12.2.1

2.1.2(a)    BMI =  $\text{kg} \div \text{m}^2$   
                  =  $85\text{kg} / 85 \div (1.65\text{m})^2 / 1.65\text{m}^2 / 1.65^2 \checkmark$     **OR**  $85 \text{ kg} / 85 \div 2.72 \checkmark$   
                  =  $31 / 31,2 \checkmark$  (2)

Applying LO12.2.1

- 2.1.2(b)      •      BMI exceeds 30✓
- Weight exceeds standard based on height ✓
- The person has 20% more body weight than recommended/weights more than the recommended weight/weights 10 kg more than normal weight✓
- Excessive fatness/ excess fat accumulates in the body/excessively overweight✓
- The person eats much more than the body needs✓
- It is a form of malnutrition✓ (Any 1) (1)

Remembering LO 12.2.1

- 2.1.3(a)    **Any answer** from 0,1 kg (100g) – 1 kg (1000 g) per week / 1k g or less per week ✓ (1)

Remembering LO 12.2.1

NSC – 1

- 2.1.3(b)
- Reduce the total number of kilojoules that is consumed every day / follow a low-kilojoule diet ✓
  - Eat less fat / Reduce fat intake / Fat content of diet should not be more than 30% / Eat low fat food products / Eat less junk food ✓
  - Eat more vegetables and fruit / Eat at least 5 portions of fruit and vegetables every day ✓
  - Eat less red meat / Eat more chicken and fish / white meat ✓
  - Include more fibre / complex carbohydrates / Include more whole grains / Use whole-wheat flour and bread instead of white / Eat brown rice instead of white rice / Eat more unrefined products / Eat less refined products ✓
  - Include more low GI foods / foods that release glucose / energy slowly ✓
  - Limit food / drinks high in sugar ✓
  - Limit alcohol / malt sugar / mqombothi ✓
  - Eat at least 3 meals per day / 5-6 smaller meals ✓
  - Eat breakfast ✓
  - Don't eat a large meal late at night ✓
  - Drink 6–8 glasses of water per day ✓
  - Use healthier cooking methods / Steaming or grilling instead of frying ✓
- (Any 6)

(6)

Remembering LO 12.2.1

2.2 2.2.1 9 -13 years and / or 14-18 years

OR

9-18 years

(1)

Remembering LO 12.2.1

- 2.2.2
- There is rapid bone growth / skeletal growth / bone formation ✓ during the teenage years
  - Calcium is necessary for the formation of strong bones and teeth / mineralization of bones / improve bone density / to help attain a dense bone mass / bones with high bone density ✓

(2)

Understanding LO 12.2.1

2.2.3(a) Osteoporosis ✓

(1)

Understanding LO 12.2.1

- 2.2.3(b)
- Phosphorus ✓
  - Vitamin D ✓
  - Fluoride ✓
  - Vitamin C ✓

(Any 2)

(2)

Remembering LO 12.2.1

## NSC

- 2.2.3(c)
- Around the age of 30, calcium starts to decrease and is not replaced/ later in life calcium is withdrawn from the bones at a faster rate than it is replaced/ rate of bone loss increases/ gradual loss of bone density/ gradual loss of bone tissue ✓
  - The bones become weak/ brittle/ break easily/ thinner/ smaller/ fragile/ less dense/ porous/ gradual loss of bone density/ reduced bone mass/ reduced strength ✓
  - Increased risk of fractures of the hips/ legs/ spine/ wrists ✓
- (Any 2) (2)

## Applying LO 12.2.1

- 2.2.4
- Women are more at risk for developing osteoporosis ✓
  - Men don't lose bone mass as quickly as women ✓
  - Oestrogen helps to conserve bone mineral density/ lack of oestrogen speeds up bone loss/
  - The loss of bone mass speeds up when menstruation stops/ in women at the menopause/ rapid bone loss when women reach menopause ✓
  - During child-bearing years / pregnancy women can lose more calcium that impacts on this life stage ✓
- (2)

## Applying LO 12.2.1

- 2.2.5 Milk and milk products / Dairy products ✓ (1)

## Remembering LO 12.2.1

- 2.3 2.3.1 Low Fat ✓ (1)

## Understanding LO12 1.1

- 2.3.2
- It contains cream and full cream milk / high kJ value ✓
  - which are high in fat/ The fat content is more than 3 g per 100g / Total fat content is 25,1 g / 100g or 7,5 / 30 g / high saturated fat content ✓
- (2)

## Applying LO 12.2.1

- 2.3.3
- Contact the ABC retailer/ retailer/ dealer at which the foodstuff was purchased ✓
  - Call the customer care line/ manufacturer / 0800 11 77 11 ✓
  - Report to the consumer organisation/ Advertising Standards Authority , Trade Practices Act, New Consumer Protection Act
  - If not resolved approach Consumer Forum ✓
  - South African National Consumer Union ✓
  - National Government Consumer Affairs Office ✓
  - The local inspector of health ✓
  - The Department of Health ✓
- (Any 3) (3)

## Remembering LO 12.1.1

- 2.3.4
- This product is not suitable / unsuitable ✓ (1)
- Motivation
- The total fat content is very high / 25,1 g per 100 g or 7,5 g per 30 g ✓ which contributes to high blood cholesterol levels ✓
  - The saturated fat content is very high / 17,5 g per 100 g or 5,3 g per 30 g ✓ and will contribute to high blood cholesterol levels ✓
  - The mono- and polyunsaturated fat content is relatively low/ 6,2 g per 100 g or 1,9 per 30 g mono-unsaturated fat / 1,0 g per 100 g or 0,3 per 30 g polyunsaturated fat ✓ which is not good as these fats help to lower cholesterol levels ✓
  - Contains trans fat ✓ that increases the risk for coronary heart disease ✓
  - The sodium / salt content is relatively high / 435 mg per 100 g or 131 mg per 30 g ✓ which contributes to high blood pressure ✓ (8)
  - The fibre content is very low / 0,6 g per 100 g or 0,2 g per 30 g ✓ which is not good as soluble fibre helps to lower blood cholesterol levels ✓ (Any 4 x 2)

Evaluating LO 12.2.1

**TOTAL SECTION B: 40**

**SECTION C: CLOTHING****QUESTION 3**

- 3.1 3.1.1 Fashion trends
- It is the general direction ✓ that fashion silhouettes take /change in fashion styles ✓/what is popular at a given time/ ✓
  - Subtle changes in fashion styles (e.g. lengthening or shortening of hemlines) ✓
  - Any relevant example that explains the term. ✓ (Any 2) (2)
- 3.1.2. Fashion fads
- An exaggerated fashion ✓ worn at a given time/ usually quickly accepted by a small group and disappears just as quickly ✓/often present themselves in the form of accessories ✓
  - Fashions that suddenly become popular ✓ and disappear just as suddenly/ usually last one season/ short lived/ doesn't last very long ✓/often present in the form of accessories. ✓
  - Any relevant example that explains the term. ✓ (Any 2) (2)
- 3.1.3 Fashion
- Current/contemporary style of clothing ✓ that is worn by the majority of people at a given time ✓
  - Continuing process of change in dress styles, ✓ which are accepted and followed by large groups/majority of people at a given time ✓
  - Style of clothing that usually lasts between one and three years
  - Any relevant example that explains the term. ✓ (Any 2) (2)
- 3.1.4 Style
- The lines ✓ that make one form different ✓ from each other
  - Is a distinctive/unique form ✓ of dress with recognisable qualities which distinguish it ✓
  - Is a particular look or appearance ✓
  - Any relevant example that explains the term. (A-line skirt/pencil skirt/ mandarin collar) ✓ (Any 2) (2)
- Remembering LO12.2.4
- 3.2.1
- To ensure that only ✓ the manufacturers can use ✓ the name / shows the uniqueness of the company ✓
  - It is a marketing tool ✓ to increase the sale of a specific product ✓ by the registered company (2)



## Applying LO 12.2.4

- 3.2.2
- They feel part of the group that/ who wears the brand label/ other clothes do not reflect being trendy
  - They follow the latest trends/ brand label clothes are regarded as fashionable✓
  - Feel part of an exclusive group/ feel important/ they feel popular/ they make them wear enviable clothes/ accepted/ physical appeal /show conformity with peers/ group ✓
  - Rebellion towards socially accepted norms/ shows individuality ✓
  - Wearing brand labels improves self-esteem / confidence ✓
  - Brand labels show that they can afford/ display economic status/ wear expensive clothes/ buy from up market shops✓
  - They portray good taste/ knows good quality✓
  - Creates a feeling of success✓
- (5)  
(Any 5)

## Applying LO 12.2.3

- 3.3 Most consumers /almost everyone ✓/choose the style /uses or wears it /wants the clothes /trend ✓
- (2)

## Understanding LO 12.2.4

- 3.4 3.4.1 Answers must indicate ANY four different mix-and-match combinations with a white blouse / shirt.  
For example:
- Pants/trousers, tie/scarf, shirt/blouse, waist coat buttoned✓
  - Pants/trousers, tie/scarf, shirt/blouse✓
  - Pants/trousers, tie/scarf, blouse/shirt, jacket buttoned✓
  - Pants/trousers, tie/scarf, shirt/blouse, waist coat unbuttoned ✓
  - Pants/trousers, tie/scarf, blouse/shirt, jacket unbuttoned✓
- (Any 4) (4)

## Applying LO12. 2.3

- 3.4.2
- Different styles of navy pants/trousers ✓
  - Different styles of white shirts /blouses✓
  - Different styles of black shoes✓
  - Different colour ties / scarves ✓
  - Choice of accessories/jewelry✓ within limits
  - Different hair styles✓
  - Different nails / make-up ✓
  - Choice of mix n match of the clothing items✓to portray their individuality✓
  - Tying tie/scarf in a specific way✓to show their individuality
  - Wearing a jacket/waist coat buttoned up or open✓ to give variety to their image
- (Any 4) (4)

## Understanding LO12 2.3

NSC –

- 3.5 3.5.1(a) Heavy siege/ military coats (worn by British and French soldiers during World War I) ✓ (1)
- 3.5.1(b) Lady
- Buttoned up ✓
  - Use the buckle instead of tying a knot ✓
  - Hands not in the pockets ✓
  - Remove scarf ✓
  - Iron / dry-clean the coat ✓
- Gentleman
- Buttoned up ✓
  - Collar down ✓
  - Wearing shirt and tie underneath ✓
  - Hands not in the pockets ✓
- (Any 2) (2)
- Understanding LO12.2.4
- 3.5.2 (It has since become a) timeless fashion item ✓. (1)
- Remembering LO 12.2.4
- 3.5.3
- Simple / tailored lines ✓
  - Suitable for most figure types / smooth fit doesn't reveal contours of the body ✓
  - Suitable for different ages ✓
  - Simple design ✓
  - Classic collar ✓
  - Double breasted design / two rows of buttons ✓
  - Good quality ✓
  - Neutral / simple / plain colours / not patterned / printed ✓
- Any (4) (4)
- Understanding LO12.2.4
- 3.5.4 (Thomas) Burberry ✓ (1)
- Remembering LO12.2.4
- 3.5.5
- Fashion designers use celebrities to introduce new fashions. ✓
  - Celebrities introduce new fashions by wearing Haute Couture / high fashion clothing ✓
  - Celebrities are seen as role models / People idolize celebrities / want to be as successful ✓
  - Through media coverage fashions worn by celebrities become more popular ✓
  - Celebrities stimulate fashion change as people want to emulate / copy / follow celebrities ✓
  - The products become widely available ✓
  - Styles become simpler ✓
  - Clothes / styles become more affordable ✓
- (Any 6) (6)
- Analysing LO12.2.4

**TOTAL SECTION C: 40**

**SECTION D: HOUSING AND SOFT FURNISHINGS****QUESTION 4**

- 4.1      4.1.1      Conveyance fees
- Money available to the conveyance attorney/attorney/conveyancer ✓
  - When property is transferred from the seller to the buyer/For overseeing the transfer process of the property ✓
- (2)

Remembering LO 12.2.5

- 4.1.2      Title deed
- The document that reflects the ownership details ✓
  - and details of the property. ✓
- (2)

Remembering LO 12.2.5

- 4.1.3      Deeds Office fee
- Money payable to the Deeds Office ✓
  - To register the property to the buyer's name ✓
- (2)

Remembering LO 12.2.5

- 4.2
- Proof of employment or pension ✓
  - Proof of security/ collateral security ✓
  - Repayment instalment should not be more than 25- 30% of the (joint) monthly income/ Proof that you can afford to pay back the monthly instalment ✓
  - You must be credit worthy/ Good credit record/ Bank will do a credit check at a credit bureau ✓
  - Valuation of property must ensure that the bank will get its money back should you not pay/ Assessor must determine that the property is worth the amount of the bond ✓
  - Building plan ✓
  - Proof of identity / ID document / must be a South African citizen ✓ (Any 4)
- (4)

Remembering LO 12.2.5

- 4.3      4.3.1(a)
- Initially it will be cheaper to rent than to buy ✓ which will be beneficial to them as they still have to pay back study loans ✓
  - The rent will be fixed for a period ✓ which will help them to stay within their budget ✓
  - They will save on maintenance costs/ They are not responsible for maintenance ✓ as they will have to budget very carefully ✓
  - Greater mobility when renting/easier to move ✓ as John may be transferred to another town within a year ✓

Any relevant reason from the scenario, but each reason can only be accredited/ marked once. (Any 3 x 2) (6)

NSC -

- 4.3.1(b)
- It is a financial investment ✓ the value increases over time ✓
  - Legal owner of the property ✓ leave it to their children ✓
  - It gives a sense of security ✓ /they can use it as security for a loan ✓
  - Melissa can make changes ✓ to it without need of approval from anyone ✓
  - They can sell it at any time ✓, there is no binding contract ✓
  - John works for a bank and is entitled to a lower interest rate when he buys a house ✓ which will help them to meet their financial responsibilities

Any relevant reason from the scenario, but each reason can only be accredited/ marked once.

(Any 3 x 2) (6)

## Understanding/Applying LO 12.2.5

- 4.3.2
- Renting ✓ (1)
- Reasons:
- She has a temporary job ✓
  - He may be transferred ✓
  - They are still paying back their study loans ✓
  - Because of their current situation they shouldn't be making long term commitments ✓
  - Renting is cheaper than buying / they could save money for future needs ✓
  - Save money as they don't have to maintain the property or pay rates and taxes ✓ (1)

## Applying LO 12.2.5

- 4.4
- Safe method of buying goods ✓
  - Convenient as you don't have to carry cash around ✓
  - Consumers can buy more expensive goods which they could not otherwise afford/ Consumers can buy essential goods which they could not otherwise obtain / Improves their cash flow per month ✓
  - Debts can be spread over a period of time ✓
  - They can use the appliance while paying back the instalments / Can use the appliance immediately ✓
  - Helps build their credit reputation ✓
  - It is easier to complain or exchange the appliance while still paying for it ✓ (Any 3) (3)

## Remembering LO 12.2.6

- 4.5
- 4.5.1
- Yes ✓
  - The Consumer Protection Act ✓ (2)

## Applying LO 12.1.1

- 4.5.2 He should have phoned the consumer to get the go-ahead/approval. ✓ (1)

## Understanding LO 12.1.1

## NSC -

- 4.5.3
- Radio reaches many people/Many people listen to the radio ✓
  - Radio is accessible to many people /Almost all people have cellphones/ phones to phone in ✓
  - When complaints are investigated by the radio they usually get resolved quickly as companies fear bad publicity ✓
  - Radio is one of the cheapest ways to spread the message ✓
  - Message conveyed on the radio is reliable ✓
- (2)
- (Any 2)

## Applying LO 12.1.1

- 4.6      4.6.1    Electricity
- Solar panels on the roof: ✓ Generate electricity from the energy from the sun /less electricity from Eskom will be used ✓
  - Insulation on the ceiling: ✓ Keeps home cooler in summer and warmer in winter/ less need to use electricity to heat home in winter and cool home in summer ✓
  - Large windows: ✓ Let in more light /sun light/more natural light so that it is not necessary to switch on lights during the day/house warms up during the day in winter ✓
  - Carpeted floors: ✓ Warmer than tiles or cement - saves the use of heaters/electricity in winter ✓
- (Any 2 x 2)      (4)
- 4.6.2
- Grey water system: ✓ Bath and washing water will be used to water the garden / less need for municipal water to water the garden ✓
  - Rain water tank: ✓ Rain water will be captured to water the garden /less need for municipal water to water the garden ✓
- (2 x 2)      (4)

## Creating LO 12.3.4

**TOTAL SECTION D:      40**

**SECTION E: THEORY OF PRODUCTION AND ENTREPRENEURSHIP****QUESTION 5**

- 5.1      5.1.1      Ruth is/has:
- Confident ✓
  - optimistic / positive ✓
  - Creative/ innovative / took initiative ✓
  - Hardworking ✓
  - Experienced ✓
  - A sense of responsibility ✓
  - Good organizing skills ✓
  - Fosters good human relations/ well liked by colleagues and management ✓
  - Technical competence /skills. ✓
  - She is versatile ✓
  - She is a calculated risk taker ✓
  - Perseverance ✓
- (Any 5)      (5)

## Applying LO 12.4.2

- 5.1.2(a)      • Factory workers / all the people working at the factory ✓
- Management team at the factory ✓
  - Visitors to the factory ✓
  - Families of factory workers (if they take food home) ✓
- (Any 2)      (2)
- 5.1.2(b)      • Staff at the clinic ✓
- Patients at the clinic ✓
  - Visitors at the clinic ✓
  - People living in the area / vicinity ✓
- (Any 2)      (2)

## Understanding LO 12.4.2

- 5.2      • To protect both parties/ employer and employees to be aware ✓ of
- their rights and responsibilities ✓ / basic conditions of employment / job description / company rules ✓
- (Any 2)      (2)

## Remembering LO 12.4.2

## NSC – 1

- 5.3 5.3.1
- A pregnant female worker/ female worker who is going to have a baby / female worker who has just had a baby ✓
  - qualifies for 4 consecutive months ✓ of
  - unpaid leave/ employer not obliged to pay her during this time ✓
  - The leave can start 4 weeks before the expected birth / when advised by the doctor. ✓
  - No employee may work for the first 6 weeks after giving birth / having a miscarriage / or a stillborn child. ✓
  - An employee nursing her child is not allowed to perform work that is dangerous to her or the child. ✓ (Any 3) (3)
- 5.3.2
- After 4 months of service ✓
  - and working more than 4 days per week ✓
  - the employee qualifies for 3 days ✓
  - of paid leave per annum/ year ✓
  - If there are less than ten employees family responsibility leave may be deducted form annual leave days ✓
- Reasons for requesting family responsibility leave include:
- Death of a spouse, life partner, parent, adoptive parent, grandparent ✓
  - The birth of a child, a sick child, adopted child / grandchild ✓
  - Proof of the event will be required ✓ (Any 4) (4)

## Remembering LO 12.4.2

- 5.4
- For evidence or proof of income and expenditure for auditing/shows how money or income is spent/Shows financial position at a glance ✓
  - Records are needed for filling in tax forms ✓
  - Helps to make sensible decisions ✓
  - Helps to set goals and obtain the funds to attain the goals / future planning ✓
  - It helps to ensure that you can pay your monthly expenses/prevent the business from being blacklisted ✓
  - A tool to monitor/ and evaluate / the sustainability of the business / monitor financial performance on an ongoing basis/Helps to identify income or expense problems before it is too late / making sure that enough profit is made /setting aside money for future use if the business has a good turnover ✓ (Any 4) (4)

## Understanding LO 12.4.1

NSC –

5.5 NB: Formula is given. NO marks should be awarded for the formula.

$$\begin{aligned}\text{Production Cost} &= \text{Cost of materials} + \text{Overheads} \\ &= R18,00 \checkmark + (40 \div 100 \times R18,00) / R18,00 + 40\% \checkmark \\ &= R18,00 + R7,20 \checkmark \\ &= R25,20 \checkmark \\ &= R25,20 \times 20 \checkmark \\ &= R504,00 \checkmark\end{aligned}$$

**OR**

$$R18,00 \times 20 \text{ units} \checkmark = R360,00 \checkmark$$

$$\begin{aligned}\text{Production Cost} &= \text{Cost of materials} + \text{Overheads} \\ &= R360,00 \checkmark + (40 \div 100 \times R360,00 \div 1) / R360,00 + 40\% \checkmark \\ &= R360,00 + R144,00 \checkmark \\ &= R504,00 \checkmark\end{aligned}$$

(6)

Applying LO12 4.3



- 5.6 5.6.1(a) Food sales: October ✓ (1)
- 5.6.1(b) Soft Furnishing sales: December ✓ (1)

## Understanding LO12.4.3

- 5.6.2(a)
- Food sales at the factory decreased in December ✓ because factory closed during the Christmas period and less clientele ✓
  - Food sales at the factory increased in January ✓ because factory workers are back at work ✓
  - Any relevant answers ✓ with a reason ✓ Any 2 (2 x 2) (4)
- 5.6.2(b)
- Soft furnishing sales at the flea market increased during December ✓ because it is holiday time and more people are buying Christmas gifts ✓ more people visit the flea markets ✓
  - Soft furnishing sales at the Flea market decreased during January ✓ because people have less money to spend on soft furnishing at the flea markets ✓
  - People get bonuses at the end of the year / Christmas ✓ and therefore have more money to spend ✓
  - Any relevant answer ✓ with a reason ✓ Any 2 (2 x 2) (4)

## Analysing LO 12.4.3

- 5.6.3
- Ruth can sell food items at the flea market/another point of sale ✓ where there will be more people doing shopping ✓
  - She must sell Christmas-related products / cold products for summer ✓
  - She must offer specials / discounts / combo's ✓ Any (2) (2)

## Analysing LO 12.4.3

**TOTAL SECTION E: 40**  
**GRAND TOTAL: 200**