



**GEC PILOT STUDY
MARKING GUIDELINE 2023
ECONOMIC AND MANAGEMENT SCIENCES PAPER 2
GRADE 9**

SECTION A

Question 1

- One mark per answer.
- There are no half marks.

No.	Letter	
1.1	A	✓
1.2	C	✓
1.3	D	✓
1.4	B	✓
1.5	D	✓
1.6	B	✓
1.7	C	✓
1.8	D	✓
1.9	B	✓
1.10	C	✓
1.11	B	✓
1.12	C	✓
1.13	D	✓
1.14	C	✓
1.15	A	✓
1.16	B	✓
1.17	C	✓

No.	Letter	
1.18	D	✓
1.19	A	✓
1.20	B	✓
1.21	C	✓
1.22	D	✓
1.23	A	✓
1.24	B	✓
1.25	C	✓
1.26	A	✓
1.27	D	✓
1.28	B	✓
1.29	C	✓
1.30	C	✓
1.31	A	✓
1.32	B	✓
1.33	C	✓
1.34	B	✓

No.	Letter	
1.35	D	✓
1.36	A	✓
1.37	D	✓
1.38	B	✓
1.39	C	✓
1.40	A	✓
1.41	D	✓
1.42	B	✓
1.43	D	✓
1.44	C	✓
1.45	B	✓
1.46	D	✓
1.47	A	✓
1.48	D	✓
1.49	A	✓
1.50	A	✓
1.51	C	✓

No.	Letter	
1.52	B	✓
1.53	B	✓
1.54	D	✓
1.55	C	✓
1.56	B	✓
1.57	A	✓
1.58	C	✓
1.59	D	✓
1.60	A	✓
1.61	B	✓
1.62	D	✓
1.63	B	✓
1.64	A	✓

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SECTION B

Question 2

- There are no half marks.

No.	Expected answer	Clarification	Mark						
2.1	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;">weaknesses</th> <th style="width: 50%;">opportunities</th> </tr> </thead> <tbody> <tr> <td style="vertical-align: top;"> <ul style="list-style-type: none"> • Insufficient capital✓ • No experience✓ </td> <td style="vertical-align: top;"> <ul style="list-style-type: none"> • Demand for bread and cakes/ Demand for confectionary product✓ • No competition✓ </td> </tr> </tbody> </table>	weaknesses	opportunities	<ul style="list-style-type: none"> • Insufficient capital✓ • No experience✓ 	<ul style="list-style-type: none"> • Demand for bread and cakes/ Demand for confectionary product✓ • No competition✓ 	Accept any other correct answer	(4)		
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2.2	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;">Organising</th> <th style="width: 50%;">Controlling</th> </tr> </thead> <tbody> <tr> <td style="vertical-align: top;"> <ul style="list-style-type: none"> • Organising involves arranging resources✓ • Organising involves allocating tasks✓ </td> <td style="vertical-align: top;"> <ul style="list-style-type: none"> • Controlling involves monitoring work done✓ • Controlling involves evaluating performance✓ </td> </tr> </tbody> </table>	Organising	Controlling	<ul style="list-style-type: none"> • Organising involves arranging resources✓ • Organising involves allocating tasks✓ 	<ul style="list-style-type: none"> • Controlling involves monitoring work done✓ • Controlling involves evaluating performance✓ 	Accept any other correct answer	(4)		
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2.3	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 30%;">Management Tasks</th> <th style="width: 70%;">Explanation</th> </tr> </thead> <tbody> <tr> <td>Planning ✓</td> <td>Management decides what should be done✓</td> </tr> <tr> <td>Leading✓</td> <td>The manager gives orders to the workers on what they should do✓</td> </tr> </tbody> </table>	Management Tasks	Explanation	Planning ✓	Management decides what should be done✓	Leading✓	The manager gives orders to the workers on what they should do✓	Accept any other correct answer	(4)
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2.4	Projected Cash Budget for the 3 months ended 30 May 2023			(4)																								
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