1	Questions	Responses
ŀ	in clause 1, under builet point 3, the documentation states that the DBE will approve three (3) titles per subject, language, and grade. The current national catalogue provides eight (8) titles per subject, language, and grade. The ministerial task team report on LTSM 2011) recommends that the DBE develop a national catalogue with eight (8) titles approved per subject, language and grade. We numbly request that the DBE reconsider its decision only to approve three (3) titles and revert to the established practice of approving eight (8) titles instead. This is important from both an educational perspective (deachers need sufficient choice to cater for	The issue of the number of titles has evolved over time. Before the maximum of 8, we had virtually an oper list. We then decided that the 8 would be appropriate at the time. We have since relooked at the 8 and fee it should be changed. The changes are informed by among other things; cost, educational imperative
1	different contexts) and a commercial perspective (fewer approvals will harm several companies and their ability to remain in clause 3.4.1, the documentation states that interested parties must submit completed copies of Annexures A and B between 1 July 2024 and 5 July 2024. Because the terms of reference and submission guidelines were only released today (24 June 2024), and the compulsory briefing session will only be held on 28 July 2024, the amount of time given to publishers to complete and submit Annexures A and Bs inadequate. Can the DBE grant publishers at least three weeks' extension to complete and submit Annexures A and B? This extension will not impact the overall timeframes and will give publishers sufficient time to complete these	The idea really was not to get you to fill in all the information on the forms, but rather to get a sense of whis we should expect to be submitted so that we can plan accordingly. You are not meant to submit prices an other information at this stage. The main idea is to have a sense of what you will be submitting. See revise document.
- 1	annexures properly. Completing Annexures A and B is a crucial step in the submission process and must be given adequate time. In clause 3.1.7, the documentation states that publishers must ensure that state employees are not part of the submission. Please tarify this. Currently, publishers use school teachers as authors. This is an established practice that has happened for many years.	All government employees are aware of DPSA regulations about getting renumeration outside of their government work, and what they need to do if they are to be excused from that obligation.
	School teachers are state employees. Please clarify what is and what isn't allowed in this regard. no clause 3.18, the documentation states that license agreements and permissions between publishers are excluded. Does this mean that a publisher will be permitted to license materials to another publisher if it has more than one suitable title per subject, anguage, and grad? This needs clarification, as point is in Annexure B requests that a company obeair eath at it owns the material	Licensing may only be considered if the licensor is not submitting in this submission. We want to avoid a publisher submitting two titles for the same category/subject under different guises.
4 t	seing submitted. If licensing is allowed, then Point 5 may need to be redrafted. Please advise. The original later from the Director General (dated 15 May 2024) stated that the terms of reference would be released to Publishers n May 2024, and the briefing session would be held in May 2024. The latter also stated that the deadline for submitting final materials would be between 28 October 2024 and 1 November 2024. Because the terms of reference were only released today (24 June 2024), and the briefing session will only be held on 28 June 2024, is it possible to extend the deadline for final materials to be submitted by one month to between 25 November 2024 and 29 November 2024.	We have been on this path for a long time. We told the industry that we were ready to have a submission as soon as possible. We have to have the catalogue out by March and we cannot afford to move these dates any longer. There are a whole logistical part involved including getting screeners together.
i F	The submission categories do not mention learner's textbooks or workbooks for Home Language or Additional Language. These are eye components in the LTSM catalogue and form an important part of the basic LTSM peckage for school children. Every protect procures learners' textbooks and workbooks in the foundation phase. Currently (in a top-up-year), the publishing industry generates more than R100 million in revenue from Foundation Phase learner's books and workbooks. These components are important from that are ducational and commercial perspective. We strongly feel that learners' textbooks and workbooks should be included in this	Indeed we have after extensive interaction with the system recognized that the need is more on other resources than learner's books. Remember DBE provides Workbooks already in the classrooms.
1	submission and should form part of the new LTSM catalogue. The submission categories refer to learner's books for Mathematics and Life Skills. The current national LTSM catalogue makes scrowision for both learners' books and workbooks. We strongly feel that workbooks should be included in the Mathematics and Life Skills submission.	We have government issued workbooks already. We don't have the resources to add more resources to the list. We have to work within the limits of what we have.
	The Strengthened Curriculum is expected in the fourth quarter of 2024 for implementation in 2026. The content of that curriculum will differ from the documents you have given in this call for submissions.	Work with the current curriculum. If changes were to made, we will advise accordingly. The current catalogue is completely out of date, and as such we have decided to update it now
9 \	Will there be a new call for submissions based on the Strengthened Curriculum in 2025 for implementation in 2026?	Work with the current curriculum. If changes were to made, we will advise accordingly. The current catalogue is completely out of date, and as such we have decided to update it now
10	How are the books required by the 2024 submission and the books that will be required by the Strengthened Curriculum both be implemented in 2026?	Work with the current curriculum. If changes were to made, we will advise accordingly. The current catalogue is completely out of date, and as such we have decided to update it now
	How different are the Recovery ATPs dated 2023/2024 from the Strengthened Curriculum?	Work with the current curriculum. If changes were to made, we will advise accordingly. The current catalogue is completely out of date, and as such we have decided to update it now
12 2	The weblink supplied in the Draft Invitation and Terms of Reference links to the 2023/2024 ATP documents and not RATPS documents. The Foundation Phase English FAL and Life Skills (English) links to a 2021 ATP, but for Mathematics it links to a 2023/2024 document - Are the documents currently not he website the documents to be used for this process	Documents on the website are the latest
13 \	You note that no state employees may be part of the submission.	Referred to earlier about DPSA regulations They would know what they need to do, and how they get the permission to engage in commercial activitie
14	Do you mean that no teacher, subject advisor etc. may be an author on the materials to be submitted? Quality materials are developed by authors who are classroom teachers as they understand the full range of educational needs of	outside their employment, Referred to earlier about DPSA regulations
15 f	the learners. Will it be acceptable if we have these individuals involved as authors with a declaration from the author and permission rom the employer? It is possible for a Joint Venture to be formed between different publishing companies so that, for example, for a language	Refer to earlier about DPSA regulations
16	submission, one of the publishers develops certain components like the Learner's Books and the other publisher develops the caeders and they jointly develop the Teacher's Guidee'? This would enable small publishing companies to participate in the submission process as the demand of the full submission of a language submission is prohibitively huge in the timeframe allowed.	No double-Deeping The idea is that all subjects are developed in the mother tongue, and as such we expect you to submit in
18	Does this mean that a publisher must submit content subjects like Maths, Life Skills and Coding and Robotics in all eleven anguages per FP category/component?	English and African languages. If you cannot submit for all languages you may submit in the languages for which you have developed material. The idea is that all subjects are developed in the mother tongue, and as such we expect you to submit in.
19	Would the DBE consider a submission for these three content subjects in English only and once approved have translation take olace? This would be a huge cost saving that could otherwise be a barrier for entry for smaller publishers.	The lote is that an subjects are developed in the holder torque, and as such we expectly be to summer. English and African languages. If you cannot submit for all languages you may submit in the languages to which you have developed material. We don't work on the assumption that you translate the material from English to African languages. We
20 0	in the event that it is not possible to first submit only in English, may a company elect to submit a content subject in only a selection of languages?	work on the understanding that each subject is developed in the target language.
21	For Coding and Robotics there is currently only a curriculum in English available on the DBE website as supplied in the Terms of Reference	They will made available as and when they are done.
١	When will the translations of the curriculum to be used be made available? Would it be possible to submit Coding and Robotics in English only to accommodate the delay caused by the translated curriculum	The curriculum is the same. Could use the English curriculum for the other languages The curriculum is the same. Could use the English curriculum for the other languages
24	not being available yet?	Submissions to be done in all languages and Teacher's guides as well
١	With reference to 3.1.14 in the Draft Invitation and Terms of Reference, does this only refer to FP1 to FP16 (languages)? With reference to 7.2 in the Draft Invitation and Terms of References have the provinces been alerted to the fact that they need to	Yes it refers to Home Language and FAL
27	zudget for a central warehouse and distribution to schools? The Guidelines for Grades 1-3 Submissions clearly, and correctly, stipulate the difference between teaching reading in an African anguage and English. This approach can only be successfully used in the development of reading components based on a clear sunriculum designed around these principles for each language. The existing CAPS curriculum does not take this approach into consideration. When will such a curriculum be available in all languages.	Provinces are and will be responsible for procurement The curriculum is adequate for this purpose.
27 ⁽	sudget for a central warehouse and distribution to schools? The Guidelines for Grades 1-3 Submissions clearly, and correctly, stipulate the difference between teaching reading in an African anguage and English. This approach can only be successfully used in the development of reading components based on a clear surriculum dession around these principles for each flanguage. The estigning CAPS curriculum does not take this approach into	Provinces are and will be responsible for procurement
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5/	Lastify, will all evaluation tool be finate available before the submission? 3.1.7 "State employees may not be part of the submission." Could we have some clarity about which state employees cannot be part of the submission. For example, does this include teachers. Similarly, what about Subject Advisors as textbook reviewers? It is	They would know what they need to do, and how they get the permission to engage in commercial activities outside
58	part or me submission. For example, owes this include reachers, commany, what about subject Advisors as textubor netweeters in its own standard practice to include teachers and subject advisors in our processes to ensure that our materials are suitable for use in 3.1.14 "Submission should be in the original language and no versions from other languages may be submitted" Does this mean that	their employment, Referred to earlier about DPSA regulations
59	The submission between the same as long as the content is authentically written in the target language? When referring to vocabulary lists; is the expectation that there are levelled wordlists or only topic / theme and phonic words	and written for the target language respectively Follow CAPS
61	Will Coding and Robotics CAPS documents be supplied in the African languages or will it only be available in English? Can publishers submit digital content, for example audio and video? If so, in what format should it be supplied, for example CD,	For now it is available in English
62	USB, OR codes. And, should this content also be anonymised? Could we have confirmation that the RATPs when following links in the document go to the latest documents? Some of these	The TOR and Guidelines prescribes what material may be submitted
	documents are dated 2021. Will publishers be supplied with the African Language ATPs?	The links provide the latest documents available The links provide the latest documents available
	Will publishers be allowed to submit a programme where the phonics follow a different sequence and a faster pace than those listed in the RATPs?	Follow the official documents that have been provided
	For the Anthologies – is there an expectation that stories have artwork? Or, because they are stories that are to be read aloud artwork is not needed?	This is the prerogative of the material's developer
	Can author names be changed between submitting the initial list in July and the final submission list? For example, if there is a conflict of interest detected or in the case of new products being developed?	As indicated during the briefing session, the 1 -5 July submission is no longer applicable
	Please could the DBE consider increasing the number of approved publishers per category from 3 to 5? We really believe in	The issue of the number of titles has evolved over time. Before the maximum of 8, we had virtually an open list. We then decided that the 8 would be appropriate at the time. We have since relooked at the 8 and feel it should be changed. The changes are informed by among other things; cost, educational imperative.
69	promoting teacher choice and encouraging wide participation in the industry. Can we have more clarity around how the final selection will be made for the final catalogue? For example, a formula on price,	
70	quality and BBBEE status? Can we have confirmation that pricing structures do not have to be included in the list of titles to be submitted by 5 July. It is not	The ToR provides adequate guidance on this matter
71	possible to accurately price content at this early stage in the planning and production process.	As indicated during the briefing session, the 1 -5 July submission is no longer applicable lindeed we have after extensive interaction with the system recognized that the need is more on other resources
72	May I confirm that there is no call for a Learner's Book for these subjects? The original invitation letter issued by the Director General (dated 15 May 2024) indicated that two of the main considerations when	than learner's books. Remember we have government issued Workbooks already in the classrooms.
	evaluating submissions will be "cost-effectiveness" and "accessibility". Please explain what "accessibility" means in the context of the submissions so publishers can ensure they meet this requirement. "Cost-effectiveness" suggests that the price of titles will be consideration. Please explain how the DBE will evaluate prices when shortlisting titles for inclusion in the catalogue. Clause 5.1 in the terms of reference document suggests that the five pillars of procurement will be used. Will the DBE use the 80/20 point system	The ToR provides adequate guidance on this matter
74	(80 points for price and 20 points for functionality) when evaluating titles, or will it use a different process? One of the five pillars of procurement is equity. How will the DBE use this in its screening process?	Equity is one of the goals of the DBE will consider
	In the previous Foundation Phase submission in 2011, the DBE evaluated all three grades together. Will this same model be used for the upcoming submission, or will approvals be granted per grade? In other words, can a Publisher have their Grade 1 materials	The evaluation is per phase
75	approved and their Grade 2 materials rejected, or will the evaluation be done at the phase level? The terms of reference indicate that for Home Language, Publishers need to all the items from FP-1 to FP-8, and for Additional	
76	Language, Publishers need to submit all items from FP-9 to FP-16. Will the DBE evaluate these items individually or as a pack? In other words, can a Publisher have their FP-1 item approved but their FP-5 item rejected, or will all of the items be approved or	The submission will be evaluated as a pack
	Further to the above question, will the same principles apply to Mathematics, Life Skills, and Coding & Robotics, where there is a Learner's Book and a Teacher's Guide?	Yes it will
	The terms of reference state that the Anthology in both the Home Language and Additional Language subjects must include 20 read- aloud texts. There is, however, no mention of how many texts there need to be in the Core Reader. Is this up to the publisher's	Yes, Is this up to the publisher's discretion,
	discretion, or does the DBE have more precise requirements for this component? The terms of reference state that both Home Language and Additional Language subjects require a pack of 40 Graded/Levelled	You may not submit more than 40
82 83	Readers per Grade. Is it acceptable to include more readers than 40 per grade, or will a reading scheme be disqualified for more Bearing in mind that cost-effectiveness has been cited as a key criterion, please can the DBE provide exact specifications for the format of the following items: Teacher's Guide – What size must if be? A4?	Touringy not souths more than 40
84	Core Reader – What size must it be? A5? Anthology – What size must it be? A5?	As much as readability and age-appropriateness should be the general guide, DBE does not prescribe
86	Graded/Levelled Readers – What size must they be? A5? Big Books – What size must they be? A3	
88		These are charts As much as readability and appropriateness should be the general guide, DBE does not prescribe
90	Handwriting Charts – What size must they be? A2? What paper quality must be used? Must they be laminated? Flashcards – What size must they be? What paper quality must be used? Must they be laminated?	As much as readability and appropriateness should be the general guide, DBE does not prescribe As much as readability and appropriateness should be the general guide, DBE does not prescribe As much as readability and appropriateness should be the general guide, DBE does not prescribe
92	Learner's Books – What size must they be? A4? Truncated A4? Dictionaries – What size must they be?	As much as readability and appropriateness should be the general guide, DDE does not prescribe As much as readability and age-appropriateness should be the general guide, DBE does not prescribe
50	The terms of reference state that submission copies may not be stapled or ring bound and must be printed and bound in book form. Usually, books that have an extent of fewer than 96 pages are bound using the saddle stitch method. Please confirm that this form	Yes we agree
	of binding will be allowed and that submission copies may be submitted using this type of binding. For both the Home Language and Additional Language subjects, the reading pack currently does not include a component allowing learners to practice phonics, handwriting, writing activities, and language structures. We propose that the DBE consider adding a	The DBE has considered resources learners have access to, including Workbooks
95	learner's activity book as one of the components. Can the DBE clearly define what it sees as a "Learner Book"? Is a Learner Activity Book or a Learner Book/Workbook also	
	acceptable, or is the DBE willing to include these as additional components? This is specifically for the Mathematics, Life Skills, and Coding à Robotics subjects. If the Learner's Book for subjects like Mathematics, Life Skills, and Coding and Robotics must include a large volume and variety of activities, they will have large page extents. This is potentially problematic for Foundation Phase children, who may find thick books	There are government-issued Workbooks already in the classrooms. In the case of these subjects, a Learner's Book is a typical textbook, while the workbook is considered consumable,
	intimidating. This also has a cost implication, and the DBE has stated that cost-effectiveness will be a key consideration. Can the DBE give guidance regarding the minimum and maximum page extents it requires the Learner Books to be? The terms of reference state that publishers must consult both the NCS and the RATPs. If there is a discrepancy between the two,	and has to be replaced annually The RATPs are meant to strengthen the Curriculum
98	which should publishers follow? Regarding the RATPs for Languages, there are several inconsistencies or omissions: for Afrikaans Home Language, Grade 3 is not there (all four terms). For Afrikaans First Additional Language, Grade 1 Term 4 is a repeat of Term 2. For English Home Language,	
	Grade Z Term 3 is actually English FAL Term 3. For English First Additional Language, Grade 3 is not on the website (all four terms). For Afrikaans Home Language, Grade 1 is missing the teaching of the following sounds - b, h, l, j, n, t, u, w, v, v, For Mathematics, Life Skills, and Coding & Robotics – must Publishers develop materials for every official language or may	Use available guiding documents
100	publishers choose the subjects they wish to participate in? In other words, if a Publisher only develops Mathematics Learner Books and Teacher Guides in IsiZulu, will their submission be rejected because they did not create the materials in all the other languages?	Submit in the language of your choice
101	The terms of reference suggest that the DBE requires Coding & Robotics Learner Books and Teacher Guides in all official languages. Currently, the CAPS document for this subject is only available in English, unlike other subjects like Life Skills and Mathematics, where the CAPS documents are available in all the official languages. How will publishers be expected to submit new Coding & Robotics books in all the languages? Or will the DBE only require Coding & Robotics books to be submitted in English for the Coding & Robotics and the Submitted in English for the Coding Robotics and the Coding Robotics of the C	The curriculum is the same. Could use the English curriculum for the other languages
103	Will the title not be a giveaway by including it on the book cover? Appendix A - Can the DBE reconsider the price band?	Submissions should be anonymous, TOR Amended Resolved
104 106	3.1.5 - If all appendix are not submitted will the submission not be considered? Request for indication on procurement model	Yes Provinces have their own procurement model, there are section 20 and 21 schools
108	How is the DBE going to achieve targets for procurement of SMEs Request DBE to include dictionaries on the national catalogue? Appendix C - advices publishers to include their publisher's names, please explain the exterior identification sheet and the book being anonymous Will price be limited to DBE or Publisher will decide?	The DBE will follow the NT guidelines The dictionary has been included as category FP 26 Submissions should be anonymous, This Appendix C will assist in identifying the package, however, it will not be handed over to evaluators Publishers will be required to submit prices at a later stage
	3.1.13 - on vetting: can the Publisher assume historical content is not applicable for submission	Assuming historical content means old texts in the catalogue, the answer is Yes, they may not be submitted
112	3.1.1.3 - on veiting: can the Publisher assume historical content is not applicable for submission 8.1.5 and 8.2 - Will the IP address be secured when sharing with the Braille productions 1s the submission not complete if all languages are not submitted	The DBE will put measures in place Submission is per language
114	is the submission not complete in an languages are not submitted Should the submission be in the container or a box? Please explain specification Is there a specification for printing a submission?	Any container is accepted, however, it must be clearly labelled
116	is mere a specinication for printing a submission? Will the date for submission of Appendix A and B be moved if there are changes of submission date? Will all the 40 readers need to have ISBN	Submission copies must resemble final copies Resolved
118	Is there a specific timeframe for Grade R submission	Yes Grade R is not part of this submission Relian heads will not explicable at this store.
120	Were price band tested against EMIS data as some schools have more learners than the price band indicated Are we submitting ISBN number per pack or per Graded Readers Is there a specification regarding the binding of submission	Price bands will not applicable at this stage ISBN are required per item The TOP, have been amounted.
122	is mere a specification regarding the binding of submission Will the development utilise current CAPS and ATPs Will the national catalogue have learner book or workbook	The TOR have been amended Yes As any the published exceeded.
	Will the national catalogue have learner book or workbook Will the date for submission of Appendix A and B be moved if there are changes of submission date?	As per the published categories Resolved - dates have been amended
126	Can the Publisher use some of the stories in the Graded Readers or they must be completely new in Big Books 3.1.14 - Can the Publisher write in English and version into African languages to versioning clause applies to content subjects?	Selecting readers for this purpose will allow access to the same text by learners No We assume that all materials are developed in the target language
128	to versioning cause appears to content adaptors: Are the timeframes close to the strengthening of Curriculum for this submission Are the stapled or stitched Graded Readers accepted for submission	The TOR provides guidelines on timeframes Paragraph revised
130	Are the staped of such calculated valued readors accepted for such instance of such calculated and sufficient considering the length process for writing African Languages? Will the submission cover reading literacy, phonics, listening and speaking?	Catalogue needs to be ready by end March 2025
132	Will the submission cover reading literacy, prionics, listening and speaking? Where to send the questions? Can the languages or categories be split amongst the Publishers: They should be Core Raders with Teacher Guide, Phonics with	Refer to the Guidelines LTSMGrades1to3@dbe.gov.za
133	Teacher Guides, Graded Readers with TG and Big Books with TG	Publishers should follow TOR and guidelines
	7.1 - It states that pricing must exclude distribution costs, however indicates that the Publishers will be required to deliver to a central location within each province. It is unclear whether publisher will be able to quote for/recoper pither delivery costs to these central locations. Please clarify. 9.2 - Will only the author be disqualified from submitting (as an independent author) if such author approaches the screening	As is the norm, publishers deliver to designated warehouses All will be disqualified
	committee members without the knowledge of the bidding publisher? Or will only the title to which the author contributed be General - In reference to Chiel Director Khulula Manona, would it be possible to provide us with copies of the research outcomes that informed the finding that Workbooks were being used rather than Learner books, and thus lead to the decision not to include the Learnerbooks in the current call for Language submissions.	We have after extensive interestion with the custom recognized that the need is more an other recognized than
	General - Are the approvals (for Mathematics and Life Skills) going to be per series that is available in all official languages, or will each language be treated and approved separately? e.g, If Coding & robotics is selected from Publisher A in English, would	Per series, and submission is per language
137	Publisher A automatically feature on the catalogues in all other languages or would DBE look to Publisher B to create additional	

13	3.1.14 - Paragraph 3.1.14 seems to imply that none of the titles may be translated versions of another language title. Does this apply to Mathematics, Life Skills and Coding and Robotics titles as well? Or is it only readers that may not be translated versions?	We assume that all materials are developed in the target language
13	Appendix A - If the authors change from those previously submitted in Appendix A, would Publishers have an opportunity to update the author information when submitting (for example should an identified author pass away after Appendix A was submitted)?	Authors have been removed on the revised document
14	3.3.2.3 - Please clarify how the exterior identification sheet will be treated anonymously as stated in paragraph? If yes, why does the template contain a field for the Publisher's name?	This document will assist in identifying the package, however, it will not be handed over to evaluators
14	Urgent - Depending on whether pricing will remain included in Appendix A (following your review thereof), please advise whether such pricing is final and will thus be a potential exclusionary factor when it comes to bid evaluation, or whether it is just to inform the IDEE to set a potential price ceiling? Will scoring criteria be shared with Publishers to understand the scoring impact.	The revised Appendix does not require prices, however prices will be required at a later stage and will be used as part of the evaluation
14:	Is the scope of paragraph 3.1.7 and the words "part of the submission" limited to ensuring that the bidder and/or persons connected to the bidder (spouse/director/shareholder) are not state employees. Or will content contributors (such as authors, artists, etc.) that contributes to the submitted materials (whether or not identified as "author" thereof) be deemed to form "part of the submission"?	DPSA guides on state employees doing other remunerative work
143	Does paragraph 3.1.13 refer to "National catalogues" ONLY, and accordingly we can assume it is not applicable to the 3 Supplementary / Library and Provincial catalogues?	This TOR is indeed for the National Catalogue only
14-	Does paragraph 3.1.13 refer to all historically published content / catalogues, or is it specific to the current and active National catalogue (i.e. how far back is it backdated)? Please define National Catalogue.	As stated in the briefing, the DBE wants learners to be exposed to new materials
14	General - In respect of First Additional Language submissions, must each item be submitted in all the languages listed? Or may publishers select for which languages they wish to submit?	Submission per language and publishers may select for which languages they wish to submit
14	8.1.5 and 8.2 - With regards to conversions into Braille, kindly darily the technical security measures in place to protect the Intellectual Property / electronic files shared with the DBE. Would it not be more secure for a Publisher to directly liaise with a Government Printer, as well as being part of the quality assurance process? References were made to a model being in place at the birtifling session, kindly share further details.	Appropriate measures will be taken
14	General - With regards to Appendix A, should pack ISBNs for sets (e.g., of readers, posters etc.) be provided, or the individual component ISBNs for each item within the set? Or both (especially if pricing is required)?	ISBN per item are required
14	3.3.2.3 - With regards to packaging and the word "container", what exactly does it refer to in terms of specifications? Must it be a box or plastic container?	Appropriate container and it is the publisher's discretion
149	General - The print specification sheet has not been released. Would the timelines envisioned for 2025 be sufficient to allow for printing of the approved titles?	Changes to timeframes are effected n the TOR
	General - Can we use gravure or what form of paper will be required?	Publisher's discretion