

## AGRICULTURAL MANAGEMENT PRACTICES: GRADE 12

## ANNUAL TEACHING PLAN 2021

Term 1 45 days	Week 1 27-29 January (3 days)	Week 2 1-5 February (5 days)	Week 3 8-12 February (5 days)	Week 4 15-19 February (5 days)	Week 5 22-26 February (5 days)	Week 6 1-5 March (5 days)	Week 7 8-12 March (5 days)	Week 8 15-19 March (5 days)	Week 9 23-26 March (4 days)	Week 10 29-31 March (3 days)
<b>CAPS Topic</b>	(CAPS pg. 28) Farm Planning - Utilisation of resources					CAPS pg. 28 and 29) Farm Planning – Farming systems		CAPS p 29 - Sustainable Farm planning		
<b>Core Concepts, Skills and Values</b>	Natural resource utilisation	Human and financial/capital as a resource	Veld, planning of veld for grazing	Soil – Cultivation and soil as a resource	Pollution, degradation and conservation of resources	Farming/production Systems	Alternative enterprises (Agri tourism and niche markets) and effective mechanisation	Business planning	Entrepreneurship	Business survival strategies
<b>Requisite Pre-Knowledge</b>	Production enterprises grade 10-11									
<b>Resources (other than textbook) to enhance learning</b>	Past examination papers / Agricultural Management Practices notes.									
<b>Informal Assessment</b>	Questions from past papers, tests, practical work & worksheets									
<b>SBA and PAT (Formal Assessment)</b>	TASK 1: Assignment (25%) of Term1 PAT: Management overview PAT Practical: at least 2 must be done for the term							TASK 2: TEST 1 (75%) of Term1		

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Term 2 51 days	Week 1 13 – 16 April (4 days)	Week 2 19 – 23 April (5 days)	Week 3 28 – 30 April (3 days)	Week 4 03 – 07 May (5 days)	Week 5 10 – 14 May (5 days)	Week 6 17 – 21 May (5 days)	Week 7 24 – 28 May (5 days)	Week 8 31 May – 4 June (5 days)	Week 9 07 – 11 June (5 days)	Week 10 14 – 18 June (5 days)	Week 11 21 – 25 June (5 days)
<b>CAPS Topic</b>	(CAPS pg. 30) Agricultural Marketing: Price setting	CAPS pg. 30) Agricultural Marketing: Supply and Demand	CAPS pg. 30) Agricultural Marketing: Marketing and control of agricultural products	CAPS pg. 30) Agricultural Organisations	CAPS pg. 30) Farm Management: Management components	CAPS pg. 30 -31) Farm Management: Management components		(CAPS pg. 31) Financial planning	(CAPS pg. 31) Financial planning	Revision of content	
<b>Core Concepts, Skills and Values</b>	Methods of price setting	Supply and demand and breakeven point	Marketing systems, acts, importance, and advertising	Type and role of Agricultural Organisations	<ul style="list-style-type: none"> <li>• Planning</li> <li>• Organisation</li> <li>• Motivation and leadership</li> </ul>	<ul style="list-style-type: none"> <li>• Control and</li> <li>• Coordination and evaluation</li> </ul>		Budgets and budgeting	Farm evaluation		
<b>Requisite Pre-Knowledge</b>	Related Production enterprises grade 10-11										
<b>Resources (other than textbook) to enhance learning</b>	Past examination papers / Agricultural Management Practices notes.										
<b>Informal Assessment</b>	Questions from past papers, tests, practical work & worksheets										
<b>SBA and PAT (Formal Assessment)</b>	PAT Management overview: Assist in completion for end of term submission PAT Practical: Learners should at least do 2 practical activities. In this term							Task 3: Controlled test T2 (100%) of term 2			

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Term 3 52 days	Week 1 13 – 16 July (4 days)	Week 2 19 – 23 July (5 days)	Week 3 26 – 30 July (5 days)	Week 4 02 – 06 August (5 days)	Week 5 10 – 13 August (4 days)	Week 6 16 – 20 August (5 days)	Week 7 23 – 27 August (5 days)	Week 8 30 Aug. – 03 Sept (5 days)	Week 9 06 – 10 Sept (5 days)	Week 10 13 – 17 Sept (5 days)	Week 11 20 – 23 Sept (3 days)					
<b>CAPS Topic</b>	(CAPS pg. 32) Financial planning - Statements	(CAPS pg. 32) Financial planning – Labour and Management	(CAPS pg. 32) Financial planning – Record keeping and recording	(CAPS p 32) Product harvesting and value adding	(CAPS p 32) Product harvesting and value adding	(CAPS p 32) Product harvesting and value adding	(CAPS p 32) Product harvesting and value adding	<b>TASK 5: TRIAL EXAMINATION (75%)</b> <b>PAPER 1</b> <b>Marks: 200</b> <b>Time: 3 hours</b> <i>Learners must answer all 4 questions.</i> <b>Section A:</b> <b>Question 1</b> <ul style="list-style-type: none"> <li>Short questions, objective questions e.g. MCQ, terminology, columns/statements and items (50 marks)</li> </ul> <b>Section B:</b> <b>Question 2 – 4</b> <ul style="list-style-type: none"> <li>Variety of question types.</li> <li>3 questions of 50 marks divided into subsections               <ul style="list-style-type: none"> <li>Farm planning</li> <li>Financial planning, management and marketing</li> <li>Product harvesting and processing</li> </ul> </li> </ul> <b>Cognitive levels: Knowledge – 40%; Comprehension and Application- 40%; Analysis, Evaluation and Synthesis– 20%</b>								
<b>Core Concepts, Skills and Values</b>	Cashflow, Income and expense statements	<ul style="list-style-type: none"> <li>Types of labour</li> <li>Legislation</li> <li>Functions</li> </ul>	<ul style="list-style-type: none"> <li>Types of records</li> <li>Production vs financial</li> <li>Aims and advantages</li> <li>Trail Balance</li> </ul>	Harvesting and quality control	Value adding and processing	Packaging	Food legislation in South Africa									
<b>Requisite Pre-Knowledge</b>	Relevant production enterprises Grade 10-11 and Agric Management in Grade 10															
<b>Resources (other than textbook) to enhance learning</b>	Past examination papers / Agricultural Management Practices notes.															
<b>Informal Assessment</b>	Questions from past papers, tests, practical work															
<b>SBA and PAT (Formal Assessment)</b>	TASK 4: Trial Examination 75% of Term 3 PAT Management overview: Submit for marking PAT Practical: Finalise and Close log sheet PAT Write Management Test – Based on practical and management overview															

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## ANNUAL TEACHING PLAN 2021

Term 4 47 days	Week 1 05 – 08 October (4 days)	Week 2 11 – 15 October (5 days)	Week 3 18 – 22 October (5 days)	Week 4 25 – 29 October (5 days)	Week 5 01 – 05 November (4 days)	Week 6 08 – 12 November (5 days)	Week 7 15 – 19 November (5 days)	Week 8 22 – 26 November (5 days)	Week 9 29 Nov – 03 Dec (5 days)	Week 10 06 – 08 Dec (3 days)
<b>CAPS Topic</b>	Revision Q2 of Final paper - Farm planning	Revision Q3 of Final paper - Financial planning, management and marketing	Revision Q4 of Final paper - Product harvesting and processing	Preparation for final Examinations	Final NSC examination					
<b>Resources (other than textbook) to enhance learning</b>	Past examination papers									
<b>SBA and PAT (Formal Assessment)</b>	SBA: Calculate SBA Marks PAT Finalise mark calculation for all components and submission of marksheets									
<b>PAPER 1</b> <b>Marks: 200</b> <b>Time: 3 hours</b> <i>Learners must answer all 4 questions.</i> <b>Section A:</b> <b>Question 1</b> <ul style="list-style-type: none"> <li>Short questions, objective questions e.g. MCQ, terminology, columns/statements and items (50 marks)</li> </ul> <b>Section B:</b> <b>Question 2 – 4</b> <ul style="list-style-type: none"> <li>Variety of question types.</li> <li>3 questions of 50 marks divided into subsections               <ul style="list-style-type: none"> <li>Farm planning</li> <li>Financial planning, management and marketing</li> <li>Product harvesting and processing</li> </ul> </li> </ul> <b>Cognitive levels: Knowledge – 40%; Comprehension and Application- 40%; Analysis, Evaluation and Synthesis– 20%</b>										