

	Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8	Week 9	Week 10
TERM 1	27-29 Jan	01-05 Feb	08-12 Feb	15-19 Feb	22-26 Feb	01-05 March	08-12 March	15-19 March	23-26 March	29-31 March
45 days	(3 days)	(5 days)	(5 days)	(5 days)	(5 days)	(5 days)	(5 days)	(5 days)	(4 days)	(3 days)
CAPS topic	Introduction	Entrepreneurship	Entrepreneurship	Entrepreneurship	Entrepreneurship	Entrepreneur- ship	The Consumer	The Consumer	Revi	sion
CAPS Ref		p32	p32	p32	p32	p32	p37	p37		
Concepts, skills and values	Grade 12 Consumer Studies Content Map Grade 12 Consumer Studies Programme of Assessment Grade 12 Consumer Studies PAT Baseline Assessment to introduce Entrepreneursh ip	Grade 11 T4W3 • How to identify a potentially profitable business opportunity. • How to formulate the idea and specification of the product. • Factors to consider in the entrepreneur's choice of a suitable product for small-scale production. Moving from an idea and marketing a product - identify a profitable business. - fthe ormulation of the idea, specifications of product	Grade 11 Entrepreneur-ship T4W4 p30 Factors influencing the efficient production of quality products. • Planning, adhering to specifications, quality control, a tidy workplace, hygiene of workers, careful control of finances, stock control. Requirements for quality products: • Appropriate for target group, presentation of the product, quality of raw materials used, quality and design of packaging, quality of storing, safety, labelling.	Requirements for quality products: • Efficient use of time, efficient storage procedures, customer relations, maintenance of equipment and training of staff. • Sustainable production and consumption: responsibilities of consumers and producers. • Storage and delivery strategies.	Grade 11 T4W5 Marketing The marketing process (situation analysis, marketing strategy, marketing mix decisions, implementation and control). Core principles of marketing (produce what customers Developing a Marketing plan according to the 5P marketing strategy Product: trademark/ name, image, labels and packaging. Promotion/ advertising.	Grade 11 T4W6 Production Production Production Gosts: packaging, wages, cost of maintaining and replacing equipment, cleaning, delivery, rent, electricity and other overheads, cost of faulty or damaged products. Factors influencing production costs. Financial feasibility to determine the sustainable profitability of the business:	Sustainable consumption of electricity Comparison of the main sources of electricity supply such as fossil fuels and regenerative forms such as water, wind and solar. Responsible use of electricity related to housing and household equipment and appliances. The use of gas in households as a source of energy: advantages, disadvantages and cost.	the issue in general, but then focus on house-holds): pollution of water, shortage of water, shortage of fresh, clean water. •Responsible use of water related to housing and household equipment	Review and co with reinforcer in class to ass learners' know understanding expected learn outcomes. Examples of a include a class games, short t concept maps competitions, through previor examination q papers, etc	nent activities ess the eledge and of the ning ctivities may s quiz, ests, drawing , class working us



2021 National Recovery Annual Plan (ATP): Consumer Studies Grade12 Term 1-4 2021 National Recovery Annual Teaching Plan: Consumer Studies Grade 12 Term 1

TERM 1	Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8	Week 9	Week 10
45 days	27-29 Jan (3 days)	01-05 Feb (5 days)	08-12 Feb (5 days)	15-19 Feb (5 days)	22-26 Feb (5 days)	01-05 March (5 days)	08-12 March (5 days)	15-19 March (5 days)	23-26 March (4 days)	29-31 March (3 days)
CAPS topic	Introduction	Entrepreneur-ship	Entrepreneurship	Entrepreneur-ship	Entrepreneur-ship	Entrepreneur- ship	The Consumer	The Consumer	Revis	
		Choice of a suitable product: Factors to consider in the entrepreneur's choice of a suitable product.for mall scale production.The availability of human skills; financial resources; available workspace;available raw materials; (locally available) and consumer appeal.			Price and pricing strategy. • Place: Where will the produced? Where will the point of sale be? • People: target group and people doing the marketing	Grade 11 T4W6 Bullet 3 Determine Selling price Determine Production costs; selling price; profit and start up needs Best sale' and 'worst sale' scenario Interpreting a cash flow projection (optional)		Responsibilitie s of communities regarding the use of municipal services.		
Requisite pre- knowledge	Grade 11 Term 4.	ment to determine know ver the basic concepts t	•		ip concepts covered in	Grade 11 T4W7 p30	Collect articles for dis Consumer issues reg · Poor /good service o · Responsible consur electricity.	arding:		
Resources (Not textbook) to enhance learning	 PED Revision and Resurce Packs. Power points Resource material and activities provided by subject advisors, lead teachers and teachers You Tube videos To be completed further by the teacher 									
Informal Assessment :Remediation	To be completed by the teacher									
SBA Formal Assessment	Planning and pre • Practical	eparation: Lessons		Tas Practical		Planning and prMarch Cont	•	Task 1 March Control Test		



TERM 2 51 days	Week 1 13-16 April (4 days)	Week 2 19-23 April (5 days)	Week 3 28 -30 April (3 days)	Week 4 03-07 May (5 days)	Week 5 10-14 May (5 days)	Week 6 17-21 May (5 days)	Week 7 24-28 May (5 days)	Week 8 31 May-4 Jun (5 days)	Week 9 7-11 June (5 days)	Week 10 14-18 June (4 days)	Week 11 21-25 June (5 days)
CAPS topic	The Consumer	The Consumer	The Consumer	Food and Nutrition	Food and Nutrition	Food and Nutrition	Food and Nutrition	Food and Nutrition	Food and Nutrition	Revi	sion
CAPS Ref	p36	p30	p36	p34	p34	p34	p34	p34	p35		
Concepts, skills and values	Financial and contractual aspects consumers should take note of: • A contract. • Types of contracts relevant to consumers. • A cooling-off period. • Exemption clauses (legal/illegal) • Unfair business practice. • A warranty and a guarantee. • Grey goods/parallel imports. • Scams: types of scams consumers	Grade 11 Channels for consumer complaints • What to do when the following problems arise: unsuitable product, unsatisfactory service. • Procedure for lodging complaints. • Where to complain: awareness of Provincial Consumer Affairs Offices, the National Office for Consumer Protection (OCP), the	Taxes, interest rates and inflation Types of taxes paid by South Africans, such as income tax, VAT, property taxes, taxes on goods and services (such as petrol, liquor, cigarettes, motor licenses). Interest rates: applicable to different types of credit. Simple and compound interest (only difference, no calculations). Inflation: definition, inflation rate, the CPI in SA	Topics studied as per Examination Guideline Nutritional and food- related health conditions Short description, causes, prevention and management Focus on nutrition and eating habits to prevent or manage an existing condition.	Topics studied as per Examination Guideline Nutritional and food- related health conditions Short description, causes, prevention and management Focus on nutrition and eating habits t o prevent or manage an existing condition.	Food borne diseases Transmission possibilities in the food environment Incubation period of: hepatitis A (infective jaundice) tuberculosis E-coli infection Gastro-enteritis	Food Additives: Commercial and domestic use: What are food additives? Reasons for use, effect on food, safety and influence on health, possible allergic reactions. Types of food additives: Nutrients Emulsifiers, Stabilisers, Bleach and Colourants, Chemical preservatives, Antioxidants, Additives to improve taste	Basic information • As a source of nutritional and other information for product selection • Basic Infor-	Food-related consumer issues Impacting on the natural and economic environment, including public health Genetically modified food. Organically grown food. Irradiated food. Local food production and food security in South Africa. Self-sufficiency, exports, imports	Review and cons reinforcement act assess the learner and understandin learning outcome Examples of active a class quiz, game drawing concept competitions, wor previous examinate papers, etc	ivities in class to ers' knowledge g of the expected s. vities may include es, short tests, maps, class king through



TERM 2 51 days	Week 1 13-16 April (4 days)	Week 2 19-23 April (5 days)	Week 3 28 -30 April (3 days)	Week 4 03-07 May (5 days)	Week 5 10-14 May (5 days)	Week 6 17-21 May (5 days)	Week 7 24-28 May (5 days)	Week 8 31 May-4 Jun (5 days)	Week 9 7-11 June (5 days)	Week 10 14-18 June (4 days)	Week 11 21-25 June (5 days)	
CAPS topic	The Consumer	The Consumer	The Consumer	Food and Nutrition	Food and Nutrition	Food and Nutrition	Food and Nutrition	Food and Nutrition	Food and Nutrition	Revi	ision	
Concepts, skills and values	should be aware of. Stokvels (legal/illegal). Pyramid schemes (legal/illegal	Ombudsman for various types of consumer products, consumer organisations, consumer forums in the media, professional bodies such as the health Professions Council of South Africa, Law Society of South Africa etc	Include any legal changes /new developments that might occur.	Nutritional and food- related health conditions	Nutritional and food- related health conditions	Food borne diseases		Food labelling: Basic information	Food-related consumer issues	Review and cons reinforcement act assess the learner and understandin learning outcome Examples of active a class quiz, game drawing concept competitions, wor previous examinate papers, etc	ivities in class to ers' knowledge g of the expected s. vities may include les, short tests, maps, class cking through	
Requisite pre- knowledge	Grade 11 Consumer protect T3W9 p29	tion policies and pra	actices	Grade 11 Nutrition: Functional carbohydrates, liputamins T1W1-3	oids, minerals and	ns of proteins, ds, minerals and contamination of nutritional information contained consumer range and labels.				es that cover ated issues to create of the context of the		
Resources (Not textbook) to enhance learning	Power pointsResource mYou Tube vio	aterial and activities	s provided by subject	ct advisors, lead tea	achers and teachers	5						
Informal Assessment :Remediation	To be completed by the teacher											
SBA Formal Assessment	Planning and Practical L				Task 3 Practical Lessons							



TERM 3 53 days	Week 1 13-16 July (4 days)	Week 2 19-23 July (5 days)	Week 3 26 -30 July (5 days)	Week 4 02-06 Aug (5 days)	Week 5 10-13 Aug (4 days)	Week 6 16-20 Aug (5 days)	Week 7 23-27 Aug (5 days)	Week 8 30 Aug-3 Sept (5 days)	Week 9 6-10 Sept (5 days) Week 10 13-17 20-24 Sept (5 days) (5 days)
CAPS topic	Clothing	Clothing	Clothing	Clothing	Housing and Interior	Housing and Interior	Housing and Interior	Housing and Interior	Revision
CAPS Ref	p32	p32	p32	p32	p36	p36	p36	p36	
Concepts, skills and values	Fashion and appearance in the world of work The concept: fashion. Influences that determine contemporary fashion. Fashion cycles: fads, classic and standard trends. Fashion revivals: retrospective fashions. Why fashion changes. Contemporary fashion trends for young adults.	of work: The role of in the world Guidelines choosing al purchasing accessories Planning a wardrobe for work for seasons an	in the world appearance I of work. when nd clothes and s. basic or the world different at different at work (male): factors to icluding of colour,	Consumer issues regarding clothing and textiles impacting on the natural and economic environment • Eco-fashion and the sustainable use of textiles and clothing. • The influence of the piracy of legally protected brand names (trademarks).	acquisition options	Buying household - washing machine - fridge, - freezer, - stove, - microwave-oven Factors to conside household appliar Choice of househowith regard to: - functionality of di - energy (human and non-human) - water consumption - the possible envimpact.	er when buying nces. old appliances ifferent types,	Financial and contractual responsibilities in buying furniture and household appliances Rights and responsibilities of consumers and sellers.	Review and consolidate with reinforcement activities in class to assess the learners' knowledge and understanding of the expected learning outcomes. Examples of activities may include a class quiz, games, short tests, drawing concept maps, class competitions, working through previous examination question papers, etc



TERM 3 53 days	Week 1 13-16 July (4 days)	Week 2 19-23 July (5 days)	Week 3 26 -30 July (5 days)	Week 4 02-06 Aug (5 days)	Week 5 10-13 Aug (4 days)	Week 6 16-20 Aug (5 days)	Week 7 23-27 Aug (5 days)	Week 8 30 Aug-3 Sept (5 days)	Week 9 6-10 Sept (5 days)	Week 10 13-17 Sept (5 days)	Week 11 20-24 Sept (5 days)
CAPS topic	Clothing	Clothing	Clothing	Clothing	Housing and Interior	Housing and Interior	Housing and Interior	Housing and Interior		Revision	
Requisite pre- knowledge	 suitable clot Grade 11:D principles; T Grade 11: A elements an clothes for the and female. 	elements and principles in choosing clothes for the world of work for male and female. T1W6 p25 awareness of the context of the content. Store to discuss contractual responsibilities.									
Resources (Not textbook) to enhance learning	 Power points 	S	s provided by sub	ject advisors, lead tea	achers and teachers						
Informal Assessment :Remediation	To be completed by the teacher by the teacher by the teacher by the teacher										
SBA Formal Assessment		paration: Assessment Tamination	「ask		Practical A	Task 4 September Preparatory Examination					



2021 National Exemplar Teaching Plan: Grade 12 – Term 4: CONSUMER STUDIES

TERM 4 47 days	Week 1 5-8 Oct (4 days)	Week 2 11-15 Oct (5 days)	Week 3 18-22 Oct (5 days)	Week 4 25-29 Oct (5 days)	Week 5 1-5 Nov (5 days)	Week 6 8-12 Nov (5 days)	Week 7 15-19 Nov (5 days)	Week 8 22-26 Nov (5 days)	Week 9 29 Nov-3 Dec (5 days)	Week 10 6-8 Dec (3 days)				
CAPS topic	Revision	Revision	Revision	Revision	NSC Examination									
CAPS Ref														
Concepts, skills and values	Specify topics revised	Specify topics revised	Specify topics revised	Specify topics revised										
Resources (Not textbook) to enhance learning	 PED Revision and Resurce Packs. Power points Resource material and activities provided by subject advisors, lead teachers and teachers You Tube videos To be completed further by the teacher 													
Informal Assessment :Remediation	To be completed by the teacher													
SBA Formal Assessment	Planning and p Novem	oreparation: ober NSC Examin	ation		November NSC Examination									